Business Development Officer in Bangalore at Cyber-Warfare Labs

Company

Cyber warfare is currently incubated at C3i Hub, Start-up Incubation and Innovation Center, IIT Kanpur, focused to produce cyber security experts with 360-degree skills to combat security threats across the internet, cloud, and organizations.

And the industry is taking notice:

- In creating Cyber Security expert at the comfort of your home.
- By enrolling in diverse-set of cutting-edge practical and innovative Cyber Security Courses from Cyber Warfare
- By helping the students select their desired courses at the earliest
- Creating a defensive mechanism through an offensive process

Our Commitments to You

Great Work Culture, Superb And Friendly Teams, Flexible Shift Timings, Remote Working Facility.

Job Responsibilities

- Developing and sustaining solid relationships with company stakeholders and customers.
- Analyzing customer feedback data to determine whether customers are satisfied with company products and services.
- Recruiting, training, and guiding business development staff.
- Providing insight into product development and competitive positioning.
- Analyzing financial data and developing effective strategies to reduce business costs and increase company profits.
- Conducting market research to identify new business opportunities.
- Collaborating with company executives to determine the most viable, cost-effective approach to pursue new business opportunities.
- Collaborate with the team members and creating the business plans for the organization
  Required:

- Bachelor's degree in business management or administration, finance, accounting, marketing, or related field.
- Proven experience working as a business development officer or similar role.

- Proficiency in all Microsoft Office applications.
- The ability to work in a fast-paced environment.
- Excellent analytical, problem-solving and management skills.
- Exceptional negotiation and decision-making skills.
- Effective communication skills.
- Strong business acumen.
- Detail-oriented.

Benefits and Perks at Right-point

- 18 Paid leaves
- Public Holidays
- Remote Working Facility
- Flexible Work Schedule

Number of Openings

2

Applicants are requested to forward the CV/Resume to @CyberWarFare Jobs.